IPO Report

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Sawaliya Foods Products Ltd.

From Farm to FMCG — Powering the Future of Processed Foods.

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Sawaliya Foods Products Ltd.

From Farm to FMCG — Powering the Future of Processed Foods.

Choice

6th Aug 2025

Salient features of the IPO:

- **Sawaliya Food Products Ltd. (SFPL)** is a Madhya Pradesh-based company specializing in dehydrated vegetables for institutional and export markets. Founded in 2014, it has evolved into a key B2B supplier of dried carrots, cabbage, beans, and other specialty produce used by FMCG and ready-to-eat food brands. Operating a fully integrated facility in Dhar, SFPL sources directly from farmers and uses advanced dehydration technology to ensure quality and shelf life. With over 80 institutional clients and a growing product range, the company is expanding capacity and adopting solar energy through its NSE SME IPO to support its next phase of scalable, sustainable growth. SFPL is coming up with an IPO to raise approximately Rs.34.83cr, opening on 7th Aug 2025 and closing on 11th Aug 2025, with a price band of Rs.114–Rs.120 per share.
- The IPO includes a fresh issue of Rs.31.23 cr and an OFS of Rs.3.6 cr, with no proceeds from the OFS going to the company. From the fresh issue, Rs.7.49 cr will be used for machinery purchase and solar plant setup, Rs.10 cr for working capital, Rs.4.61 cr for debt repayment, and the rest for general corporate purposes.
- Promoters Raghav Somani, Priya Somani are offloading 0.015cr, 0.015cr shares respectively. Post-IPO, the P&PG and public shareholders will have 67.78% and 32.22% stake in the company, respectively.

Key competitive strengths:

- Strong customer base provides business stability.
- Diversified and flexible product portfolio.
- Operations built on sustainable practices.
- Robust quality assurance and control systems.
- Strategically located, integrated modern facility.
- Cost-efficient sourcing with locational benefits.
- Experienced management with proven execution skills.

Risk and concerns:

- The company's business is seasonal and depends on the availability of fresh vegetables, which may impact operations during periods of shortage.
- Sales are geographically concentrated, and any adverse developments in these specific regions could affect revenue generation.
- Disruptions in the FMCG sector, especially due to health or food handling concerns, may directly impact the company's operations and financial performance.
- Under-utilization of production capacity could have a negative impact on the company's overall business and financial results.
- Competition

Below are the key highlights of the company:

- The Indian processed food industry is witnessing strong growth, driven by rising demand for ready-to-eat meals, packaged ingredients, and longer shelf-life food products. Within this, the dehydrated vegetable segment is gaining momentum due to its use in instant foods, seasonings, and global FMCG supply chains. Government initiatives like Atmanirbhar Bharat and support for agro-processing further enhance opportunities for domestic players.
- SFPL, established in 2014, manufactures dehydrated vegetables such as carrot, cabbage, beans, beetroot, and pumpkin, catering to B2B clients in India and export markets. Its customer base includes over 80 institutional buyers across ready-to-eat food brands, FMCG companies, and exporters. The company operates a fully integrated manufacturing facility in Dhar, Madhya Pradesh, with direct farm sourcing and advanced dehydration technology.
- With a focus on quality, hygiene, and efficiency, SFPL has demonstrated strong revenue growth and improving profitability between FY22–FY24. It is now investing in capacity expansion, solar power, and automation through its NSE SME IPO to meet rising demand. Backed by a hands-on promoter team and a scalable asset-light model, Sawaliya is well-positioned to grow as a trusted supplier in India's evolving food processing landscape.

Issue Details	
Price Band	Rs. 114-120 per share
Face Value	Rs. 10
Shares for Fresh Issue	0.26 cr. Shares
Shares for OFS	0.03 cr. Shares
Fresh Issue Size	Rs. 31.23 cr.
OFS Issue Size	Rs. 3.6 cr.
Total Issue Size	0.29 cr. shares (Rs. 34.83 cr.)
Employee Reservation Portion	NA
Market Maker Reservation Portion	0.01 cr. shares (Rs. 1.76 cr.)
Net Issue Size	0.28 cr. shares (Rs. 33.08cr.)
Bidding Date	7th Aug. – 11th Aug. 2025
Implied MCAP at Higher Price Band	Rs. 119 cr.
Implied Enterprise Value at Higher Price Band	Rs. 110.17 cr.
Book Running Lead Manager	Unistone Capital Private Ltd
Registrar	Skyline Financial Services Pvt. Ltd.
Sector	FMCG
Promoters	Raghav Somani, Priya Somani

Category	Percent of issue (%)	Number of shares
QIB portion	50%	0.14 cr. Shares
Big HNI Portion	10%	0.03 cr. Shares
Small HNI Portion	5%	0.01 cr. Shares
Retail Portion	35%	0.10 cr. Shares

Indicative IPO Process Timeline	
Finalization of Basis of Allotment	12th Aug. 2025
Unblocking of ASBA Account	13th Aug. 2025
Credit to Demat Accounts	13th Aug. 2025
Commencement of Trading	14th Aug. 2025

Pre & Post - Issue Shareholding Pattern	Pre-Issue	Post-Issue
Promoter & Promoter Group	96.00%	67.78%
Public	4.00%	32.22%
Non-Promoter & Non-Public	0.00%	0.00%
Total	**100.00%**	**100.00%**

Min Retail Application Money at Higher Cut-off Price	
Number of shares per lot	2400
Application money	Rs. 2,88,000

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Key highlights of the company (Contd…):

Company name	FV (Rs.)	CMP (Rs.)	MCAP (Rs. cr)	EV (Rs.)	6M Return (%)	12M Returm (%)	FY25 Revenue (Rs. cr)	FY25 EBITDA (Rs. cr)	FY25 PAT (Rs. cr)	FY25 EBITDA margin (%)	FY25 PAT margin (%)
Sawaliya Foods Products Ltd.	**10**	**120**	**119**	**110**	**-**	**-**	**34**	**12**	**7**	**35.7%**	**20.3%**
Prime Fresh Ltd.	10	160	218	217	-18.8%	-16.7%	207	12	9	5.8%	4.3%

Company name	Total Debt	Cash	FY25 RoE (%)	FY25 RoCE (%)	P / E	P / B	EV / Sales	EV / EBITDA	MCAP / Sales	EPS (Rs.)	BVPS (Rs.)	D/E
Sawaliya Foods Products Ltd.	**22**	**31**	**15.8%**	**33.3%**	**17.1**	**2.7**	**3.2**	**9.0**	**3.5**	**7.0**	**44**	**0.5**
Prime Fresh Ltd.	4	5	13.8%	19.0%	24.2	3.1	1.0	18.1	1.1	6.6	52	0.1

Company name	3Y top-line growth (CAGR)	3Y EBITDA growth (CAGR)	3Y PAT growth (CAGR)	Average 3Y EBITDA margin	Average 3Y PAT margin	3Y average RoE	3Y average RoCE	Avg 3Y Receivabl e days	Avg 3Y Inventroy Days	Avg 3Y Payable Days	Net Worth
Sawaliya Foods Products Ltd.	**50.5%**	**169.0%**	**242.0%**	**24.4%**	**12.5%**	**44.2%**	**24.2%**	**79**	**200**	**64**	**44**
Prime Fresh Ltd.	44.6%	30.9%	34.2%	6.5%	4.7%	13.4%	21.0%	102	20	14	71

Note: Considered financials for the period during FY23-25 (with IPO adjustments); Source: Choice Broking Research

- Sawaliya Food Products Ltd., incorporated in 2014, is a rapidly growing manufacturer of dehydrated food products with a specialized focus on processed vegetables. Over the years, the company has evolved from a small-scale player into a structured B2B supplier, catering primarily to institutional buyers in India and export markets. Sawaliya operates in a niche but expanding segment within the processed food industry, supplying dehydrated carrot, cabbage, and ring beans to clients in the ready-to-eat, FMCG, and seasoning industries. This product portfolio has steadily diversified to include high-margin segments such as papaya, beetroot, and pumpkin. The company has also developed strong backward integration by sourcing fresh produce directly from farmers in Madhya Pradesh and Punjab, which not only ensures quality but also optimizes input costs and supply reliability.
- The company's manufacturing facility is located in Dhar, Madhya Pradesh, with advanced dehydration and drying technologies that enable scalable production without requiring significant capital expansion. This asset-light operational model supports the company's growth in newer dehydrated product lines and institutional packaging without compromising margins. Sawaliya's product line is well-aligned with demand from large institutional food processors and exporters, including manufacturers of instant soups, noodles, seasoning blends, and pre-mixed food solutions. Over FY22–FY24, the company grew its customer base from 11 to over 80 clients, signaling strong demand traction and growing trust in product quality.
- Sawaliya Food Products has delivered a strong financial performance over FY22 to FY24. Revenue increased from Rs.13.56 crore in FY22 to Rs.23.39 crore in FY24, representing a compounded annual growth rate (CAGR) of over 30%. Profitability also improved sharply, with profit after tax growing from Rs.0.73 crore in FY22 to Rs.3.29 crore in FY24. EBITDA margins expanded to ~25.5%, and PAT margins reached ~14%, reflecting operational efficiency and cost control benefits from scale and backward integration. The company's earnings per share (EPS) improved to Rs.4.50 in FY24, while the debt profile remained moderate, with access to institutional credit from the State Bank of India and other lenders. The business maintains adequate working capital management and has steadily improved its creditworthiness.
- To fund its next phase of expansion, Sawaliya Food Products is launching an Initial Public Offering (IPO) on the NSE SME Emerge platform. The issue comprises a fresh issue of approximately 26 lakh equity shares and an offer for sale of around 3 lakh shares by existing shareholders. At the upper price band of Rs.120 per share, the total issue size is estimated at Rs.33–35 crore. The proceeds will be utilized for expanding manufacturing capabilities by acquiring and upgrading machinery, installing a rooftop solar power plant of ~149 KWp capacity to reduce long-term energy costs, meeting working capital needs, repaying certain borrowings, and for general corporate purposes. These investments are expected to further strengthen operational efficiency, reduce production costs, and support higher throughput to cater to the rising demand from export and FMCG clients.
- Sawaliya is led by a promoter group with deep operational involvement and domain experience. The board includes Mr. Raghav Somani (Chairman and Managing Director), Mrs. Priya Somani, and Mr. Ravikant Gupta. The promoters are actively involved in daily business operations, ensuring close alignment between execution and strategic planning. Their experience in food processing and supply chain management has been critical to building long-standing client relationships and consistently improving profitability.
- The industry landscape for dehydrated food ingredients in India is supported by favorable structural tailwinds such as rising demand for processed foods, convenience cooking, and ready-to-eat formats. Additionally, import substitution, government initiatives like Make in India and Atmanirbhar Bharat, and growing export demand provide a long-term growth runway. As hygiene standards rise and food processing becomes increasingly industrialized, companies like Sawaliya Food Products are well-positioned to benefit from the shift toward reliable, institutional-grade ingredient suppliers.

- With its scalable operations, consistent financial performance, strong sourcing ecosystem, and customer-centric approach, Sawaliya Food Products Ltd. offers a compelling investment opportunity in a high-growth segment of India’s food processing industry. The company’s IPO presents an opportunity for investors to participate in a capital-efficient, B2B-driven platform that is well-positioned to deliver long-term shareholder value.
- As of FY24, the company had a total installed processing capacity of approximately 1,500 metric tons per annum, with plans to enhance throughput by over 30% post-IPO through machinery upgrades and process automation. Sawaliya’s operational infrastructure includes sorting, dehydration, packing, and cold storage systems, allowing the company to maintain product shelf life and meet export-grade hygiene and safety requirements. A portion of the IPO proceeds is also earmarked for enhancing its solar infrastructure, which is expected to reduce energy costs and support environmentally sustainable operations—an increasingly important metric for large institutional clients, especially in Europe and North America.
- The company’s revenue mix is predominantly B2B and skewed toward repeat institutional clients, contributing to improved cash flow stability and lower marketing overheads. Moreover, Sawaliya’s direct procurement model from farming clusters in Madhya Pradesh and Punjab reduces its dependence on intermediaries and helps ensure consistency in raw material quality. With over a decade of focused operations, an expanding client base, and rising profit margins, the company is now aiming to tap into higher-margin specialty food categories and international markets. These growth levers, combined with prudent capital allocation and strong promoter skin-in-the-game, position Sawaliya Food Products Ltd. as a credible small-cap investment in India’s value-added agri-processing sector.

Peer comparison and valuation: Sawaliya Food Products Ltd. is a fast-growing food processing company specializing in the manufacturing of dehydrated vegetables for institutional and export markets. Founded in 2014, the company operates a fully integrated manufacturing facility in Dhar, Madhya Pradesh, with modern dehydration technology and direct farm sourcing. Its product portfolio includes dried carrot, cabbage, beans, beetroot, and other value-added vegetables used in ready-to-eat meals, instant soups, and seasoning blends. With a B2B-focused model and over 80 institutional clients, SFPL serves FMCG brands, food processors, and global exporters, positioning itself as a reliable supplier in the processed food value chain.
SFPL has delivered strong growth over FY22–25, with revenue rising from Rs.13.56 crore to Rs.28.07 crore and PAT increasing from Rs.0.73 crore to Rs.6.49 crore. EBITDA margins expanded from 10.3% to 27.3%, while RoCE and RoE improved to 41.3% and 42.7%, respectively, in FY25. Asset-light operations and steady customer additions have driven healthy profitability.

At the upper end of the Rs.120 IPO price band, the company is valued at a P/E of 26.7x (FY24), reflecting optimism around high-margin agro-processing firms. With upcoming investments in machinery, solar infrastructure, and working capital, SFPL is well-positioned to tap into the rising demand for value-added dehydrated food products. We recommend a **“Subscribe”** rating for this IPO.

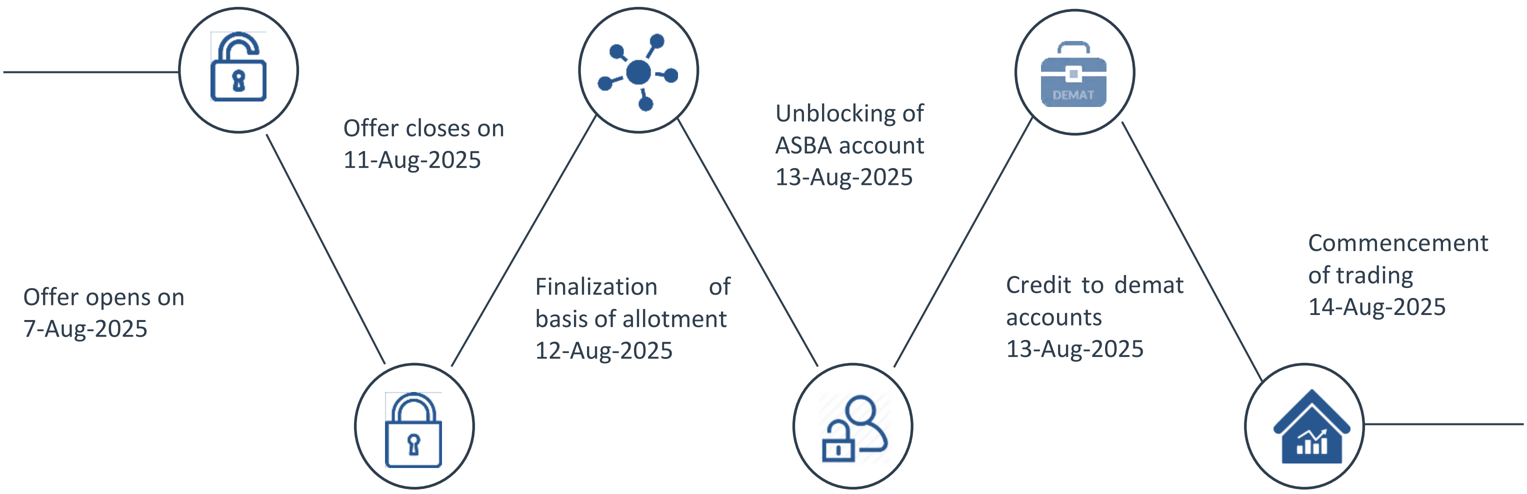
About the issue:

- SFPL is coming up with an IPO with 0.29 cr. shares (fresh issue: 0.26 cr. shares; OFS shares: 0.03 cr. shares) in offering. This offer represents 29.27% of the post-issue paid-up equity shares of the company. Total IPO size is Rs.34.83 cr.
- The issue is through book building process with a price band of Rs. 114 – 120 per share.
- Minimum lot size comprises of 2400 equity shares and then in-multiple of 1200 shares thereafter.
- The issue will open on 7th Aug 2025 and close on 11th Aug 2025.
- This Issue is a combination of fresh issue (Rs. 31.23cr) and OFS (Rs. 3.6cr). The company will not receive nay proceeds from the OFS portion. From the fresh issue, Rs.7.49 cr will be used for machinery purchase and solar plant setup, Rs.10 cr for working capital, Rs.4.61 cr for debt repayment, and the rest for general corporate purposes.
- Consequently, post-IPO, the P&PG and public shareholders will have 67.78% and 32.22% stake in the company, respectively.
- 50% of the net issue is reserved for qualified institutional buyers, while 15% and 35% of the net issue is reserved for non-institutional bidders and retail investors, respectively

Pre and post-issue shareholding pattern (%)		
	Pre-issue	Post-issue (at higher price band)
Promoter & promoter group	96%	67.78%
Public	4%	32.22%
Non-promoter & Non-public	0.00%	0.00%

Source: Choice Equity Broking

Indicative IPO process timeline:



Pre-issue financial performance:

Performance over FY22–25: Between FY22 and FY25, Sawaliya Food Products Ltd. delivered strong financial performance, with revenue growing at a CAGR of 27.3%, from Rs.13.56 crore in FY22 to Rs.28.00 crore in FY25, supported by rising demand for dehydrated vegetables in both FMCG and export segments.

EBITDA increased sharply, growing at a CAGR of 84.7% from Rs.1.40 crore to Rs.7.33 crore, while EBITDA margins expanded from 10.3% to 26.2%, reflecting better capacity utilization and operational efficiencies. PAT rose over 5x, from Rs.0.73 crore in FY22 to Rs.3.98 crore in FY25, and EPS improved from Rs.1.00 to Rs.5.44.

Return ratios remained strong, with RoE at 32.7% and RoCE at 34.4% in FY25, indicating efficient use of capital. Debt levels remained modest and primarily supported working capital and machinery upgrades.

The company benefitted from increased institutional demand, expanded product offerings, and rising volumes across key export markets. However, it continues to operate in a seasonal industry with exposure to regional supply dynamics.

Overall, SFPL has shown consistent revenue and margin expansion, robust profit growth, and enhanced capital efficiency—positioning it well for scalable, sustainable growth in the agro-processing sector.

Pre-issue financial snapshot (Rs. cr)	FY22	FY23	FY24	FY25	CAGR over FY22-25	Annual growth over FY24
Revenue Bifuraction						
Sale of Manufactured Goods	13.56	15.09	23.40	31.85	32.92%	36.14%
Sale of Traded Goods	-	-	-	2.33	-	-
Revenue from operations	**13.56**	**15.09**	**23.40**	**34.18**	**36.09%**	**46.10%**
Gross profit	6.07	6.85	10.78	16.79	40.41%	55.70%
EBITDA	1.41	1.69	6.12	12.22	105.53%	99.55%
Reported PAT	0.73	0.59	3.12	6.95	111.53%	122.65%
Restated adjusted EPS	0.74	0.60	3.15	7.00	111.53%	122.65%
Cash flow from operating activities	0.94	0.15	0.79	-4.31	-266.40%	-644.11%
NOPLAT	1.07	1.09	3.92	8.76	101.25%	123.30%
FCF	0.77	0.10	1.73	-2.97	-256.90%	-271.59%
RoIC (%)	19.12%	10.72%	34.23%	37.11%	1798 bps	287 bps
Revenue growth rate	-	11.25%	55.07%	46.10%	-	(897) bps
EBITDA growth rate	-	20.00%	262.59%	99.55%	-	(16304) bps
EBITDA margin	10.38%	11.19%	26.17%	35.74%	2537 bps	957 bps
Restated adjusted PAT growth rate	-	-19.05%	425.19%	122.65%	-	(30254) bps
Restated adjusted PAT margin	5.41%	3.94%	13.33%	20.32%	1491 bps	699 bps
Inventories days	74.22	205.95	204.95	188.29	36.39%	-8.13%
Trade receivables days	55.82	32.22	26.71	178.51	47.33%	568.34%
Trade payables days	-27.63	-52.79	-64.01	-74.73	39.34%	16.75%
Cash conversion cycle	102.41	185.37	167.65	292.07	41.81%	74.21%
Total asset turnover ratio	1.29	0.75	0.92	0.74	-16.99%	-19.77%
Current ratio	1.17	1.24	1.37	1.71	13.51%	25.09%
Quick ratio	0.59	0.30	0.38	0.90	14.63%	133.47%
Total debt	7.04	13.36	12.93	22.49	47.30%	73.94%
Net debt	6.98	13.25	12.05	22.38	47.43%	85.69%
Debt to equity	3.54	5.17	2.27	1.78	-20.49%	-21.58%
Net debt to EBITDA	4.96	7.85	1.97	1.83	-28.27%	-6.94%
RoE (%)	36.89%	23.00%	54.70%	54.91%	1802 bps	21 bps
RoA (%)	6.99%	2.96%	12.28%	15.01%	802 bps	273 bps
RoCE (%)	11.52%	8.30%	31.07%	33.29%	2176 bps	221 bps

Note: Pre-IPO financials; Source: Choice Equity Broking

Competitive strengths:

- Strong customer base provides business stability.
- Diversified and flexible product portfolio.
- Operations built on sustainable practices.
- Robust quality assurance and control systems.
- Strategically located, integrated modern facility.
- Cost-efficient sourcing with locational benefits.
- Experienced management with proven execution skills.

Business strategy:

- The company is expanding its manufacturing capacity to meet the rising demand for core products.
- It is introducing new products such as dried papaya, dried beetroot, and dried pumpkin.
- The company is focused on diversifying its product reach and increasing market penetration.
- It aims to strengthen its marketing network to support growth and visibility.

Risk and concerns:

- The company's business is seasonal and depends on the availability of fresh vegetables, which may impact operations during periods of shortage.
- Sales are geographically concentrated, and any adverse developments in these specific regions could affect revenue generation.
- Disruptions in the FMCG sector, especially due to health or food handling concerns, may directly impact the company's operations and financial performance.
- Under-utilization of production capacity could have a negative impact on the company's overall business and financial results.
- Competition

Financial statements:

Restated consolidated profit and loss statement (Rs. cr)						
	FY22	FY23	FY24	FY25	CAGR over FY22-25	Annual growth over FY24
Revenue from operations	**13.56**	**15.09**	**23.40**	**34.18**	**36.09%**	**46.10%**
Cost of Materials Consumed	-7.86	-13.99	-17.24	-19.51	35.38%	13.20%
Change in Inventory of FG	0.37	5.76	4.62	4.50	130.37%	-2.77%
Gross profit	**6.07**	**6.85**	**10.78**	**16.79**	**40.41%**	**55.70%**
Employee benefits expenses	-1.18	-1.15	-1.22	-1.71	13.19%	40.46%
Other expenses	-3.48	-4.02	-3.44	-2.86	-6.29%	-16.86%
EBITDA	**1.41**	**1.69**	**6.12**	**12.22**	**105.53%**	**99.55%**
Depreciation & amortization expenses	-0.35	-0.36	-0.55	-0.46	9.34%	-16.26%
EBIT	**1.05**	**1.33**	**5.57**	**11.76**	**123.39%**	**110.98%**
Finance costs	-0.45	-0.82	-1.41	-2.58	79.66%	83.09%
Other income	0.08	0.21	0.27	0.15	22.54%	-43.43%
PBT	**0.69**	**0.72**	**4.43**	**9.33**	**137.90%**	**110.37%**
Tax expenses	0.04	-0.13	-1.31	-2.38	-487.29%	81.22%
Reported PAT	**0.73**	**0.59**	**3.12**	**6.95**	**111.53%**	**122.65%**

Restated consolidated balance sheet statement (Rs. cr)						
	FY22	FY23	FY24	FY25	CAGR over FY22-25	Annual growth over FY24
Equity share capital	0.12	0.12	0.12	7.32	289.60%	5813.82%
Reserve and surplus	1.87	2.46	5.58	5.33	41.93%	-4.41%
Non-current borrowings	3.53	8.13	6.17	11.68	48.96%	89.34%
Deferred Tax Liability	0.16	0.17	0.14	0.25	15.38%	76.44%
Non-current provisions	0.02	0.03	0.04	0.04	34.63%	19.73%
Trade Payables	1.03	3.34	4.87	7.00	89.63%	43.77%
Current Borrowings	3.50	5.22	6.76	10.81	45.58%	59.90%
Other current liabilities	0.19	0.50	0.45	0.28	13.78%	-37.65%
Current provisions	0.07	0.07	1.27	3.55	264.05%	179.02%
Total liabilities	**10.50**	**20.04**	**25.40**	**46.26**	**63.95%**	**82.11%**
PP&E	4.80	4.02	6.54	7.79	0.18	0.19
Capital Work-In-Progress	-	3.99	-	0.42	-	-
Non-Current Investments	0.09	0.27	0.03	0.03	-0.31	0.10
Long-Term Loans & Advances	-	0.46	0.57	1.00	-	0.75
Inventories	2.76	8.51	13.14	17.63	0.86	0.34
Trade Receivables	2.07	0.59	2.83	16.72	1.01	4.90
Cash & Bank	0.05	0.11	0.88	0.11	0.27	-0.87
Short-Term Loans & Advances	0.55	1.95	1.23	2.10	0.56	0.71
Other Current Assets	0.17	0.13	0.19	0.46	0.38	1.47
Total assets	**10.50**	**20.04**	**25.40**	**46.26**	**0.64**	**0.82**

Source: Choice Equity Broking

Financial statements (Contd…):

Restated consolidated cash flow statement (Rs. cr)						
	FY22	FY23	FY24	FY25	CAGR over FY22-25	Annual growth over FY24
Cash flow before working capital changes	**1.46**	**1.89**	**6.36**	**12.50**	**104.63%**	**96.62%**
Working capital changes	-0.40	-1.61	-4.23	-14.54	230.54%	244.03%
Cash flow after working capital changes	**1.06**	**0.28**	**2.13**	**-2.04**	**-224.50%**	**-195.61%**
Cash flow from operating activities	**0.94**	**0.15**	**0.79**	**-4.31**	**-266.40%**	**-644.11%**
Purchase of fixed assets & CWIP	-0.66	-	-	-1.71	37.52%	-
Cash flow from investing activities	**-1.06**	**-5.60**	**1.81**	**-3.43**	**47.87%**	**-289.20%**
Cash flow from financing activities	**-0.05**	**5.50**	**-1.84**	**6.98**	**-621.83%**	**-479.55%**
Net cash flow	**-0.17**	**0.06**	**0.77**	**-0.77**	**63.83%**	**-199.91%**
Opening balance of cash	0.23	0.05	0.11	0.88	56.62%	704.95%
Closing balance of cash from continuing operations	**0.05**	**0.11**	**0.88**	**0.11**	**26.81%**	**-87.50%**

Financial ratios				
Particulars	**FY22**	**FY23**	**FY24**	**FY25**
Profitability ratios				
Revenue growth rate	-	11.25%	55.07%	46.10%
EBITDA growth rate	-	20.00%	262.59%	99.55%
EBITDA margin	10.38%	11.19%	26.17%	35.74%
EBIT growth rate	-	26.05%	319.21%	110.98%
EBIT margin	7.78%	8.81%	23.82%	34.39%
Restated adjusted PAT growth rate	-	-19.05%	425.19%	122.65%
Restated adjusted PAT margin	5.41%	3.94%	13.33%	20.32%
Turnover ratios				
Inventory receivable turnover ratio	4.92	1.77	1.78	1.94
Trade receivable turnover ratio	6.54	25.60	8.25	2.04
Accounts payable turnover ratio	13.21	4.52	4.81	4.88
Fixed asset turnover ratio	2.82	1.89	3.58	4.16
Total asset turnover ratio	1.29	0.75	0.92	0.74
Liquidity ratios				
Current ratio	1.17	1.24	1.37	1.71
Quick ratio	0.59	0.30	0.38	0.90
Total debt	7.04	13.36	12.93	22.49
Net debt	6.98	13.25	12.05	22.38
Debt to equity	3.54	5.17	2.27	1.78
Net debt to EBITDA	4.96	7.85	1.97	1.83
Cash flow ratios				
CFO to PAT	1.28	0.26	0.25	-0.62
CFO to Capex	1.42	-	-	-2.52
CFO to total debt	0.13	0.01	0.06	-0.19
CFO to current liabilities	0.20	0.02	0.06	-0.20
Return ratios				
RoIC (%)	19.12%	10.72%	34.23%	37.11%
RoE (%)	36.89%	23.00%	54.70%	54.91%
RoA (%)	6.99%	2.96%	12.28%	15.01%
RoCE (%)	11.52%	8.30%	31.07%	33.29%
Per share data				
Restated adjusted EPS	0.74	0.60	3.15	7.00
BVPS	2.01	2.60	5.75	12.75
Operating cash flow per share	0.94	0.16	0.80	-4.35
Free cash flow per share	0.78	0.10	1.74	-2.99

Source: Choice Equity Broking

IPO rating rationale

Subscribe: An IPO with strong growth prospects and valuation comfort.
Subscribe with Caution: Relatively better growth prospects but with valuation discomfort.
Avoid: Concerns on both fundamentals and demanded valuation.

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